

TRITON LIGHT

MEDICAL, LLC



CAPABILITY STATEMENT

A VERIFIED SDVOSB LOCATED IN THE MID-ATLANTIC REGION, TRITON LIGHT MEDICAL, LLC (TLM) PERFORMS ACROSS THE ENTIRE VA AND DOD HEALTHCARE SYSTEMS WITH AN UNCANNY ATTENTION TO DETAIL, EXCELLENCE, PROFESSIONALISM AND ETHICAL STANDARDS.

CORE COMPETENCIES

TRITON LIGHT MEDICAL, LLC (TLM) SUPPLIES A BROAD ARRAY OF SURGICAL INSTRUMENTS ACROSS ITS TWO LINES – *PRO* AND *RELIANT* – AND BRAND NAME DURABLE MEDICAL EQUIPMENT.

- TWO PROPRIETARY LINES OF SURGICAL INSTRUMENTS – MORE THAN 30,000 ITEMS COVERING ALL GENERAL AND SPECIALIZED PROCEDURES
 - *PRO* – FINELY-CRAFTED PREMIUM-GRADE SURGICAL INSTRUMENTS
 - *RELIANT* – VALUE-PRICED, EFFICIENCY-MINDED LINE. DURABLE, LONG-LASTING PERFORMANCE
- BRAND-NAME DURABLE MEDICAL EQUIPMENT INCLUDING MEDICAL CARTS AND MEDICAL-GRADE (& FOOD-GRADE) REFRIGERATORS
- MEDICAL AND INDUSTRIAL GASES (EAST COAST ONLY)

DIFFERENTIATORS

LEVERAGING DECADES OF PROJECT MANAGEMENT, MARKETING AND LEADERSHIP EXPERIENCES, TRITON LIGHT MEDICAL UNDERTAKES EACH TASK WITH VALUE CREATION AS ITS GUIDING PRINCIPLE.

TLM DELIVERS RESULTS BY LEVERAGING THE FOLLOWING:

- A SUPPLIER-DIRECT DISTRIBUTION MODEL WHICH YIELDS SAVINGS TO THE GOVERNMENT
- MORE THAN 25 YEARS OF DEVELOPING COMPLEX VALUE PROPOSITIONS TO DELIVER MEANINGFUL SOLUTIONS IN THE FEDERAL GOVERNMENT AND PRIVATE SECTOR
- BALANCED, INSIGHTS-DRIVEN APPROACH TO DELIVERING VALUE-ADDED PRODUCTS AND SERVICES
- DEEP PROJECT MANAGEMENT, LEADERSHIP AND TEAMING EXPERIENCES

Triton Light Medical accepts all major charge cards including government purchase cards

NAICS

- 339112 – SURGICAL AND MEDICAL INSTRUMENT MANUFACTURING
- 339113 – SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING
- 423450 – MEDICAL, DENTAL AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS
- 423470 – REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS
- 424690 – MEDICAL GASES MERCHANT WHOLESALERS

CAGE CODE

7W7A0 (ZERO)

NIGP CODES

46500

46593

D-U-N-S NUMBER

080708656

CERTIFICATIONS

FEDERAL –	STATE (VIRGINIA) –
VA – SDVOSB	SWAM
SBA – SDB	DBE
	DVO

DAPA NUMBER – SP0200 – 19 – H – 0014

PAST PERFORMANCE

- DEPARTMENT OF VETERANS AFFAIRS
 - ✓ SURGICAL INSTRUMENTS SUPPLY
 - ✓ EMERGENCY CRASH CARTS SUPPLY
 - ✓ VA EMPLOYEE, CHANGE MANAGEMENT LEADER
 - ✓ DEVELOPED AND EXECUTED CROSS-VISN RESEARCH & OUTREACH STRATEGY TO EVALUATE AND INFLUENCE EMPLOYEES' RECEPTIVENESS TO MAJOR IT INSTALL ("FLITE").
- SITTER & BARFOOT VETERANS CARE CENTER – (VETERANS AFFAIRS, COMMONWEALTH OF VIRGINIA)
 - ✓ VACCINE / MEDICINE REFRIGERATOR SUPPLY AND INSTALLATION.
- UVA HEALTH (UNIVERSITY OF VIRGINIA HEALTHCARE NETWORK)
 - ✓ SURGICAL INSTRUMENTS SUPPLY
 - ✓ VASCUPP CONTRACT HOLDER - #UVA2002671 – FOR USE ACROSS ALL VIRGINIA INSTITUTES OF HIGHER LEARNING AND PUBLICLY-FUNDED ORGANIZATIONS NATIONALLY
- SOUTHERN VIRGINIA MENTAL HEALTH INSTITUTE
 - ✓ VARIOUS DURABLE MEDICAL EQUIPMENT & ACCESSORIES SUPPLY.
- CENTRAL STATE HOSPITAL
 - ✓ DME - PERSONAL PATIENT MONITORS SUPPLY.
- DEPARTMENT OF THE NAVY
 - ✓ FLEET SUPPORT – (PROJECT MANAGEMENT) - OVERSAW LOGISTICS PLAN, LOADOUT AND EXECUTION FOR MIDSHIPMEN SUMMER-LONG, OPEN-OCEAN TRAINING CRUISE FOR 800 PERSONNEL.

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